

Property Records Industry Association
Profit & Loss Prev Year Comparison
August 2020

	Aug 20	Aug 19	\$ Change	% Change
Income				
Membership Dues				
301.00 · Government Regular Dues	38,200.00	51,355.00	-13,155.00	-25.6%
302.00 · Government Associate Dues	6,450.00	7,700.00	-1,250.00	-16.2%
304.00 · Business Regular Dues	85,350.00	77,200.00	8,150.00	10.6%
307.00 · Retired Members	100.00	50.00	50.00	100.0%
309.00 · Limited Access Members	2,000.00	1,600.00	400.00	25.0%
Total Membership Dues	132,100.00	137,905.00	-5,805.00	-4.2%
Annual Conference				
321.00 · Registration Fees	17,134.00	74,545.00	-57,411.00	-77.0%
322.00 · Sponsorship Fees	11,750.00	53,200.00	-41,450.00	-77.9%
327.00 · Event Tickets	0.00	50.00	-50.00	-100.0%
328.00 · Tour	0.00	1,845.00	-1,845.00	-100.0%
Total Annual Conference	28,884.00	129,640.00	-100,756.00	-77.7%
Winter Symposium				
341.00 · Registration Fees	0.00	-100.00	100.00	100.0%
342.00 · Sponsorship Fees	0.00	21,800.00	-21,800.00	-100.0%
Total Winter Symposium	0.00	21,700.00	-21,700.00	-100.0%
Advertising				
386.00 · Bundled Advertising	11,781.00	12,444.00	-663.00	-5.3%
Total Advertising	11,781.00	12,444.00	-663.00	-5.3%
Other Income				
391.00 · Interest	18.34	301.12	-282.78	-93.9%
394.00 · Unrealized Gains/Losses	15.83	28.88	-13.05	-45.2%
Total Other Income	34.17	330.00	-295.83	-89.7%
Total Income	172,799.17	302,019.00	-129,219.83	-42.8%
Expense				
Administrative Expenses				
714.00 · Administrative Fees	13,483.75	11,354.17	2,129.58	18.8%
716.00 · Insurance	0.00	500.00	-500.00	-100.0%
717.00 · Bank/Merchant Charges	1,894.92	2,194.26	-299.34	-13.6%
719.00 · Phone/Fax	32.04	41.84	-9.80	-23.4%
720.00 · Postage/Mailing Services/Labels	3.00	3.00	0.00	0.0%
723.00 · Supplies	5.45	13.60	-8.15	-59.9%
725.00 · Website	4,181.96	3,886.73	295.23	7.6%
735.00 · Miscellaneous	64.95	0.00	64.95	100.0%
602.07 · Constant Contact (inc. survey)	2,109.00	195.00	1,914.00	981.5%
729.00 · Professional Dues	0.00	190.50	-190.50	-100.0%
Total Administrative Expenses	21,775.07	18,379.10	3,395.97	18.5%
Annual Conference Expenses				
452.00 · Speakers	0.00	8,444.40	-8,444.40	-100.0%
455.00 · AV	0.00	11,850.00	-11,850.00	-100.0%
456.00 · Postage/Mailing Services/Labels	835.81	0.00	835.81	100.0%
457.00 · Phone/Fax	63.57	53.72	9.85	18.3%
458.00 · Copies/Printing	0.00	420.50	-420.50	-100.0%
459.00 · Supplies	0.00	109.00	-109.00	-100.0%
463.00 · Entertainment	0.00	1,144.00	-1,144.00	-100.0%
464.00 · Recreational Events	0.00	1,500.00	-1,500.00	-100.0%
468.00 · Signs	0.00	99.74	-99.74	-100.0%
469.00 · Staff Expenses	0.00	1,864.19	-1,864.19	-100.0%
471.00 · In-Kind Expenses	0.00	666.96	-666.96	-100.0%
Total Annual Conference Expenses	899.38	26,152.51	-25,253.13	-96.6%
Board Activities				
Monthly Board Meetings				
551.00 · Conference Calls	62.79	49.16	13.63	27.7%
Total Monthly Board Meetings	62.79	49.16	13.63	27.7%
Total Board Activities	62.79	49.16	13.63	27.7%

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Membership Marketing Committee				
Membership Maintenance				
651.00 · Copies/Printing	0.00	16.20	-16.20	-100.0%
653.00 · Postage/Mailing Services/Labels	0.00	26.24	-26.24	-100.0%
657.00 · Supplies/Collateral	0.00	13.92	-13.92	-100.0%
Total Membership Maintenance	0.00	56.36	-56.36	-100.0%
Membership Marketing				
602.02 · Phone/Fax/Telemarketing	3.43	9.29	-5.86	-63.1%
Total Membership Marketing	3.43	9.29	-5.86	-63.1%
Total Membership Marketing Committee	3.43	65.65	-62.22	-94.8%
Communications Committee				
670.01 · Phone/Conference Calls	9.83	0.00	9.83	100.0%
Total Communications Committee	9.83	0.00	9.83	100.0%
Standards and Best Practices				
680.01 · Phone/Conference Calls	130.04	13.83	116.21	840.3%
Total Standards and Best Practices	130.04	13.83	116.21	840.3%
Governance Committee				
690.01 · Phone/Conference Calls	58.36	13.12	45.24	344.8%
690.05 · Marketing/Branding	-2,500.00	678.30	-3,178.30	-468.6%
Total Governance Committee	-2,441.64	691.42	-3,133.06	-453.1%
Education Committee				
609.00 · Education Workgroup				
609.04 · Webinar Provider Services	149.90	0.00	149.90	100.0%
Total 609.00 · Education Workgroup	149.90	0.00	149.90	100.0%
PRIA Local				
617.00 · PRIA Local Admin	0.00	1,340.00	-1,340.00	-100.0%
617.06 · PRIA Local Phone/Internet Srv.	0.00	75.00	-75.00	-100.0%
617.08 · PRIA Local Website/eNewsletter	0.00	240.00	-240.00	-100.0%
617.09 · PRIA Local Travel	0.00	548.73	-548.73	-100.0%
Total PRIA Local	0.00	2,203.73	-2,203.73	-100.0%
Total Education Committee	149.90	2,203.73	-2,053.83	-93.2%
Total Expense	20,588.80	47,555.40	-26,966.60	-56.7%
Net Income	152,210.37	254,463.60	-102,253.23	-40.2%