

Property Records Industry Association Profit & Loss Budget Performance

August 2020

	Aug 20	Budget	Aug 20	YTD Budget	Annual Budget
Income					
Membership Dues					
301.00 · Government Regular Dues	38,200.00	6,884.00	38,200.00	6,884.00	55,073.00
302.00 · Government Associate Dues	6,450.00	1,865.00	6,450.00	1,865.00	9,325.00
304.00 · Business Regular Dues	85,350.00	24,814.00	85,350.00	24,814.00	99,263.00
305.00 · Business Associate Dues	0.00	0.00	0.00	0.00	0.00
307.00 · Retired Members	100.00	187.00	100.00	187.00	187.00
309.00 · Limited Access Members	2,000.00	325.00	2,000.00	325.00	1,950.00
310.00 · Membership Incentives	0.00	0.00	0.00	0.00	0.00
Total Membership Dues	132,100.00	34,075.00	132,100.00	34,075.00	165,798.00
Annual Conference					
321.00 · Registration Fees	17,134.00	7,425.00	17,134.00	7,425.00	7,425.00
322.00 · Sponsorship Fees	11,750.00	8,500.00	11,750.00	8,500.00	8,500.00
324.00 · Hotel Commissions	0.00	0.00	0.00	0.00	0.00
327.00 · Event Tickets	0.00	0.00	0.00	0.00	0.00
328.00 · Tour	0.00	0.00	0.00	0.00	0.00
Total Annual Conference	28,884.00	15,925.00	28,884.00	15,925.00	15,925.00
Winter Symposium					
341.00 · Registration Fees	0.00	0.00	0.00	0.00	34,625.00
341.01 · Combo Registration Fees	0.00	0.00	0.00	0.00	0.00
342.00 · Sponsorship Fees	0.00	0.00	0.00	0.00	25,000.00
344.00 · Hotel Commissions	0.00	0.00	0.00	0.00	6,132.00
347.00 · Event Tickets	0.00	0.00	0.00	0.00	0.00
348.00 · Tour	0.00	0.00	0.00	0.00	900.00
349.00 · Miscellaneous Income	0.00	0.00	0.00	0.00	50.00
Total Winter Symposium	0.00	0.00	0.00	0.00	66,707.00
Advertising					
383.00 · Website	0.00	275.00	0.00	275.00	3,300.00
384.00 · eNewsletter In Touch	0.00	0.00	0.00	0.00	0.00
385.00 · PREP Newsletter	0.00	0.00	0.00	0.00	0.00
386.00 · Bundled Advertising	11,781.00	11,000.00	11,781.00	11,000.00	11,000.00
Total Advertising	11,781.00	11,275.00	11,781.00	11,275.00	14,300.00
Board Planning Retreat					
361.00 · Registration Fees	0.00	0.00	0.00	0.00	0.00
364.00 · Hotel Commissions	0.00	0.00	0.00	0.00	0.00
Total Board Planning Retreat	0.00	0.00	0.00	0.00	0.00
Other Income					
390.00 · Webinars	0.00	0.00	0.00	0.00	1,250.00
390.01 · Ernst Scholarship Award	0.00	0.00	0.00	0.00	3,000.00
391.00 · Interest	18.34	425.00	18.34	425.00	5,000.00
392.00 · Miscellaneous Income	0.00	0.00	0.00	0.00	0.00
394.00 · Unrealized Gains/Losses	15.83	0.00	15.83	0.00	0.00
395.00 · Realized Gains/Losses	0.00	0.00	0.00	0.00	0.00
397.00 · Promotional Items	0.00	0.00	0.00	0.00	0.00
399.00 · Equipment Rental	0.00	0.00	0.00	0.00	0.00
Total Other Income	34.17	425.00	34.17	425.00	9,250.00
Total Income	172,799.17	61,700.00	172,799.17	61,700.00	271,980.00
Expense					
Administrative Expenses					
714.00 · Administrative Fees	13,483.75	13,483.75	13,483.75	13,483.75	161,805.00
715.00 · Accounting/Legal Fees	0.00	0.00	0.00	0.00	3,100.00
716.00 · Insurance	0.00	0.00	0.00	0.00	2,745.00
717.00 · Bank/Merchant Charges	1,894.92	500.00	1,894.92	500.00	6,000.00
718.00 · Storage Rental	0.00	0.00	0.00	0.00	300.00
719.00 · Phone/Fax	32.04	18.00	32.04	18.00	225.00
720.00 · Postage/Mailing Services/Labels	3.00	9.00	3.00	9.00	100.00
721.00 · Copies/Printing	0.00	8.00	0.00	8.00	100.00
722.00 · Plaques/Awards/Prizes/Gifts	0.00	500.00	0.00	500.00	1,000.00
723.00 · Supplies	5.45	33.00	5.45	33.00	400.00
725.00 · Website	4,181.96	625.00	4,181.96	625.00	7,500.00
728.00 · Taxes	0.00	0.00	0.00	0.00	1,000.00
732.00 · Equipment	0.00	0.00	0.00	0.00	0.00
735.00 · Miscellaneous	64.95	8.00	64.95	8.00	100.00
602.07 · Constant Contact (inc. survey)	2,109.00	195.00	2,109.00	195.00	2,340.00
729.00 · Professional Dues	0.00	83.00	0.00	83.00	1,000.00
734.00 · Other Professional services	0.00	0.00	0.00	0.00	0.00

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736.00 · Bad Dept Expense	0.00	0.00	0.00	0.00	0.00
737.00 · PRIA Products	0.00	0.00	0.00	0.00	0.00
738.00 · Professional Memberships					
738.01 · ESRA Membership	0.00	0.00	0.00	0.00	1,000.00
738.02 · ALTA Membership	0.00	460.00	0.00	460.00	460.00
Total 738.00 · Professional Memberships	0.00	460.00	0.00	460.00	1,460.00
739.00 · Ernst Scholarship Award	0.00	3,000.00	0.00	3,000.00	3,000.00
Total Administrative Expenses	21,775.07	18,922.75	21,775.07	18,922.75	192,175.00
Annual Conference Expenses					
452.00 · Speakers	0.00	500.00	0.00	500.00	500.00
453.00 · Hotel/Meeting Room	0.00	0.00	0.00	0.00	0.00
454.00 · Food & Beverage	0.00	0.00	0.00	0.00	0.00
455.00 · AV	0.00	100.00	0.00	100.00	100.00
456.00 · Postage/Mailing Services/Labels	835.81	0.00	835.81	0.00	0.00
457.00 · Phone/Fax	63.57	300.00	63.57	300.00	300.00
458.00 · Copies/Printing	0.00	0.00	0.00	0.00	0.00
459.00 · Supplies	0.00	100.00	0.00	100.00	100.00
461.00 · Badges/Ribbons	0.00	0.00	0.00	0.00	0.00
463.00 · Entertainment	0.00	500.00	0.00	500.00	500.00
464.00 · Recreational Events	0.00	0.00	0.00	0.00	0.00
467.00 · Plaques/Awards/Prizes/Gifts	0.00	900.00	0.00	900.00	900.00
468.00 · Signs	0.00	0.00	0.00	0.00	0.00
469.00 · Staff Expenses	0.00	0.00	0.00	0.00	0.00
470.00 · Transportation	0.00	0.00	0.00	0.00	0.00
471.00 · In-Kind Expenses	0.00	0.00	0.00	0.00	0.00
Total Annual Conference Expenses	899.38	2,400.00	899.38	2,400.00	2,400.00
Winter Symposium Expenses					
501.00 · Committee Activities	0.00	0.00	0.00	0.00	0.00
502.00 · Speakers	0.00	0.00	0.00	0.00	0.00
503.00 · Hotel/Meeting Room	0.00	0.00	0.00	0.00	0.00
504.00 · Food & beverage	0.00	0.00	0.00	0.00	40,725.00
505.00 · AV	0.00	0.00	0.00	0.00	14,500.00
506.00 · Postage/Mailing Services/Labels	0.00	0.00	0.00	0.00	500.00
507.00 · Phone/Fax	0.00	0.00	0.00	0.00	200.00
508.00 · Copies/Printing	0.00	0.00	0.00	0.00	500.00
509.00 · Supplies	0.00	0.00	0.00	0.00	500.00
511.00 · Badges/Ribbons	0.00	0.00	0.00	0.00	50.00
513.00 · Entertainment	0.00	0.00	0.00	0.00	0.00
514.00 · Recreational Events	0.00	0.00	0.00	0.00	500.00
517.00 · Plaques/Awards/Prizes/Gifts	0.00	0.00	0.00	0.00	1,900.00
518.00 · Signs	0.00	0.00	0.00	0.00	100.00
519.00 · Staff Expenses	0.00	0.00	0.00	0.00	4,785.00
522.00 · Conference Recording	0.00	0.00	0.00	0.00	0.00
523.00 · Transportation	0.00	0.00	0.00	0.00	1,000.00
524.00 · In-Kind Expenses	0.00	0.00	0.00	0.00	1,830.00
Total Winter Symposium Expenses	0.00	0.00	0.00	0.00	67,090.00
Board Activities					
Monthly Board Meetings					
551.00 · Conference Calls	62.79	62.00	62.79	62.00	750.00
554.00 · Food & Beverage	0.00	0.00	0.00	0.00	0.00
555.00 · AV	0.00	0.00	0.00	0.00	0.00
556.00 · Postage/Mailing Services/Labels	0.00	0.00	0.00	0.00	0.00
557.00 · Phone/Fax	0.00	0.00	0.00	0.00	0.00
558.00 · Copies/Printing	0.00	0.00	0.00	0.00	0.00
559.00 · Supplies	0.00	0.00	0.00	0.00	0.00
568.00 · Staff Expenses	0.00	0.00	0.00	0.00	0.00
Total Monthly Board Meetings	62.79	62.00	62.79	62.00	750.00

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Board Planning Retreat Expenses					
416.00 · Committee Activities	0.00	0.00	0.00	0.00	0.00
417.00 · Speakers	0.00	0.00	0.00	0.00	0.00
418.00 · Hotel/Meeting Room	0.00	0.00	0.00	0.00	0.00
419.00 · Food & Beverage	0.00	0.00	0.00	0.00	5,500.00
420.00 · AV	0.00	0.00	0.00	0.00	1,200.00
421.00 · Postage/Mailing Services/Labels	0.00	0.00	0.00	0.00	0.00
422.00 · Phone/Fax	0.00	0.00	0.00	0.00	0.00
423.00 · Copies/Printing	0.00	0.00	0.00	0.00	0.00
424.00 · Staff Expenses	0.00	0.00	0.00	0.00	2,000.00
425.00 · Transportation	0.00	0.00	0.00	0.00	0.00
426.00 · Supplies	0.00	0.00	0.00	0.00	0.00
427.00 · Badges/Ribbons	0.00	0.00	0.00	0.00	0.00
428.00 · In-kind Services	0.00	0.00	0.00	0.00	1,000.00
429.00 · Hotel Accommodations	0.00	0.00	0.00	0.00	0.00
Total Board Planning Retreat Expenses	0.00	0.00	0.00	0.00	9,700.00
Total Board Activities	62.79	62.00	62.79	62.00	10,450.00
Board's Discretionary					
676.00 · Travel	0.00	1,000.00	0.00	1,000.00	1,000.00
677.00 · Contingency	0.00	0.00	0.00	0.00	0.00
Total Board's Discretionary	0.00	1,000.00	0.00	1,000.00	1,000.00
Administration & Infrastructure					
Administrative Committee					
601.00 · Administration & Infrastructure	0.00	0.00	0.00	0.00	0.00
603.00 · Budget Committee	0.00	0.00	0.00	0.00	0.00
604.00 · Financial Oversight	0.00	0.00	0.00	0.00	0.00
612.00 · Nominating Committee	0.00	0.00	0.00	0.00	0.00
616.00 · Strategic Plan Oversight Comm.	0.00	0.00	0.00	0.00	0.00
622.00 · Bylaws Committee	0.00	0.00	0.00	0.00	0.00
Total Administrative Committee	0.00	0.00	0.00	0.00	0.00
Total Administration & Infrastructure	0.00	0.00	0.00	0.00	0.00
Membership Marketing Committee					
Membership Maintenance					
651.00 · Copies/Printing	0.00	0.00	0.00	0.00	250.00
652.00 · Phone/Fax	0.00	0.00	0.00	0.00	0.00
653.00 · Postage/Mailing Services/Labels	0.00	20.00	0.00	20.00	250.00
657.00 · Supplies/Collateral	0.00	8.00	0.00	8.00	100.00
Total Membership Maintenance	0.00	28.00	0.00	28.00	600.00
Membership Marketing					
602.01 · Copies/Printing	0.00	158.00	0.00	158.00	1,900.00
602.02 · Phone/Fax/Telemarketing	3.43	17.00	3.43	17.00	200.00
602.03 · Postage/Mailing Services/Labels	0.00	125.00	0.00	125.00	1,500.00
602.04 · Supplies	0.00	21.00	0.00	21.00	250.00
602.05 · Marketing Collateral	0.00	208.00	0.00	208.00	2,500.00
602.06 · Committee Travel	0.00	0.00	0.00	0.00	0.00
Membership Marketing - Other	0.00	0.00	0.00	0.00	0.00
Total Membership Marketing	3.43	529.00	3.43	529.00	6,350.00
Volunteer Coordination					
675.00 · Phone/Conference Calls	0.00	0.00	0.00	0.00	0.00
Total Volunteer Coordination	0.00	0.00	0.00	0.00	0.00
Speakers Bureau					
608.03 · Speakers Bureau Postage/Mailing	0.00	0.00	0.00	0.00	0.00
Total Speakers Bureau	0.00	0.00	0.00	0.00	0.00
Total Membership Marketing Committee	3.43	557.00	3.43	557.00	6,950.00
613.00 · Land Fraud Committee	0.00	0.00	0.00	0.00	0.00
605.00 · Records Access & Privacy Policy					
605.02 · Records Protection & Redaction	0.00	0.00	0.00	0.00	0.00
605.03 · Legislator Education Workgroup	0.00	0.00	0.00	0.00	0.00
605.00 · Records Access & Privacy Policy - Other	0.00	0.00	0.00	0.00	0.00
Total 605.00 · Records Access & Privacy Policy	0.00	0.00	0.00	0.00	0.00

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Communications Committee					
670.01 · Phone/Conference Calls	9.83	42.00	9.83	42.00	500.00
670.02 · Copies/Printing	0.00	0.00	0.00	0.00	0.00
670.03 · Postage/Mailing	0.00	0.00	0.00	0.00	0.00
670.04 · Supplies	0.00	0.00	0.00	0.00	0.00
Total Communications Committee	9.83	42.00	9.83	42.00	500.00
Standards and Best Practices					
680.01 · Phone/Conference Calls	130.04	62.00	130.04	62.00	750.00
680.02 · Copies/Printing	0.00	8.00	0.00	8.00	100.00
680.03 · Postage/Mailing	0.00	8.00	0.00	8.00	100.00
680.04 · Supplies	0.00	0.00	0.00	0.00	0.00
685.00 · S&BP Special Projects	0.00	1,000.00	0.00	1,000.00	3,000.00
Total Standards and Best Practices	130.04	1,078.00	130.04	1,078.00	3,950.00
Governance Committee					
690.01 · Phone/Conference Calls	58.36	25.00	58.36	25.00	300.00
690.02 · Copies/Printing	0.00	0.00	0.00	0.00	0.00
690.03 · Postage/Mailing	0.00	0.00	0.00	0.00	0.00
690.04 · Supplies	0.00	0.00	0.00	0.00	0.00
690.05 · Marketing/Branding	-2,500.00	208.00	-2,500.00	208.00	2,500.00
Total Governance Committee	-2,441.64	233.00	-2,441.64	233.00	2,800.00
Education Committee					
609.00 · Education Workgroup					
609.01 · Copies/Printing	0.00	0.00	0.00	0.00	0.00
609.02 · Phone/Fax.Conference Calls	0.00	20.00	0.00	20.00	250.00
609.03 · Product Development	0.00	249.00	0.00	249.00	2,988.00
609.04 · Webinar Provider Services	149.90	99.00	149.90	99.00	1,188.00
609.00 · Education Workgroup - Other	0.00	0.00	0.00	0.00	0.00
Total 609.00 · Education Workgroup	149.90	368.00	149.90	368.00	4,426.00
608.06 · Speakers Bureau-Travel	0.00	0.00	0.00	0.00	0.00
PRIA Local					
617.00 · PRIA Local Admin	0.00	833.00	0.00	833.00	10,000.00
617.01 · PRIA Local Conference Expense	0.00	0.00	0.00	0.00	0.00
617.03 · PRIA Local Printing/Copies	0.00	3.00	0.00	3.00	35.00
617.04 · PRIA Local Supplies/Misc	0.00	0.00	0.00	0.00	0.00
617.06 · PRIA Local Phone/Internet Srv.	0.00	71.00	0.00	71.00	850.00
617.07 · PRIA Local Shipping & Postage	0.00	2.00	0.00	2.00	25.00
617.08 · PRIA Local Website/eNewsletter	0.00	333.00	0.00	333.00	4,000.00
617.09 · PRIA Local Travel	0.00	0.00	0.00	0.00	0.00
Total PRIA Local	0.00	1,242.00	0.00	1,242.00	14,910.00
Total Education Committee	149.90	1,610.00	149.90	1,610.00	19,336.00
Total Expense	20,588.80	25,904.75	20,588.80	25,904.75	306,651.00
Net Income	152,210.37	35,795.25	152,210.37	35,795.25	-34,671.00