

Property Records Industry Association Profit & Loss Budget Performance

January 2021

	Jan 21	Budget	Aug '20 - Jan 21	YTD Budget	Annual Budget
Income					
Membership Dues					
301.00 · Government Regular Dues	3,162.50	6,884.00	69,090.00	41,305.00	55,073.00
302.00 · Government Associate Dues	575.00	950.00	10,752.50	9,325.00	9,325.00
304.00 · Business Regular Dues	10,450.00	3,049.00	131,800.00	93,263.00	99,263.00
305.00 · Business Associate Dues	25.00	0.00	25.00	0.00	0.00
307.00 · Retired Members	0.00	0.00	350.00	187.00	187.00
309.00 · Limited Access Members	0.00	325.00	3,000.00	1,950.00	1,950.00
310.00 · Membership Incentives	0.00	0.00	0.00	0.00	0.00
Total Membership Dues	14,212.50	11,208.00	215,017.50	146,030.00	165,798.00
Annual Conference					
321.00 · Registration Fees	0.00	0.00	17,034.00	7,425.00	7,425.00
322.00 · Sponsorship Fees	0.00	0.00	12,400.00	8,500.00	8,500.00
324.00 · Hotel Commissions	0.00	0.00	0.00	0.00	0.00
327.00 · Event Tickets	0.00	0.00	0.00	0.00	0.00
328.00 · Tour	0.00	0.00	0.00	0.00	0.00
Total Annual Conference	0.00	0.00	29,434.00	15,925.00	15,925.00
Winter Symposium					
341.00 · Registration Fees	13,899.00	6,800.00	15,323.00	6,800.00	13,600.00
341.01 · Combo Registration Fees	0.00	0.00	0.00	0.00	0.00
342.00 · Sponsorship Fees	3,000.00	6,075.00	16,400.00	6,075.00	12,150.00
344.00 · Hotel Commissions	0.00	0.00	0.00	0.00	0.00
347.00 · Event Tickets	0.00	0.00	0.00	0.00	0.00
348.00 · Tour	0.00	0.00	0.00	0.00	0.00
349.00 · Miscellaneous Income	0.00	0.00	0.00	0.00	0.00
Total Winter Symposium	16,899.00	12,875.00	31,723.00	12,875.00	25,750.00
Advertising					
383.00 · Website	1,667.50	275.00	3,400.00	1,650.00	3,300.00
384.00 · eNewsletter In Touch	0.00	0.00	0.00	0.00	0.00
385.00 · PREP Newsletter	0.00	0.00	0.00	0.00	0.00
386.00 · Bundled Advertising	0.00	0.00	12,405.00	11,000.00	11,000.00
Total Advertising	1,667.50	275.00	15,805.00	12,650.00	14,300.00
Board Planning Retreat					
361.00 · Registration Fees	0.00	0.00	0.00	0.00	0.00
364.00 · Hotel Commissions	0.00	0.00	0.00	0.00	0.00
Total Board Planning Retreat	0.00	0.00	0.00	0.00	0.00
Other Income					
390.00 · Webinars	0.00	125.00	150.00	625.00	1,250.00
390.01 · Ernst Scholarship Award	0.00	0.00	0.00	3,000.00	3,000.00
391.00 · Interest	53.22	425.00	161.01	2,475.00	5,000.00
392.00 · Miscellaneous Income	0.00	0.00	0.00	0.00	0.00
394.00 · Unrealized Gains/Losses	-9.38	0.00	12.36	0.00	0.00
395.00 · Realized Gains/Losses	0.00	0.00	0.00	0.00	0.00
397.00 · Promotional Items	0.00	0.00	0.00	0.00	0.00
399.00 · Equipment Rental	0.00	0.00	0.00	0.00	0.00
Total Other Income	43.84	550.00	323.37	6,100.00	9,250.00
Total Income	32,822.84	24,908.00	292,302.87	193,580.00	231,023.00
Expense					
Administrative Expenses					
714.00 · Administrative Fees	13,823.75	13,483.75	81,242.50	80,902.50	161,805.00
715.00 · Accounting/Legal Fees	0.00	0.00	3,150.00	0.00	3,100.00
716.00 · Insurance	2,106.00	2,145.00	2,606.00	2,745.00	2,745.00
717.00 · Bank/Merchant Charges	629.25	500.00	5,011.21	3,000.00	6,000.00
718.00 · Storage Rental	159.49	75.00	159.49	150.00	300.00
719.00 · Phone/Fax	0.00	19.00	53.02	111.00	225.00
720.00 · Postage/Mailing Services/Labels	0.50	9.00	27.00	51.00	100.00
721.00 · Copies/Printing	0.00	8.00	237.24	50.00	100.00
722.00 · Plaques/Awards/Prizes/Gifts	0.00	0.00	0.00	500.00	1,000.00
723.00 · Supplies	16.08	34.00	38.30	200.00	400.00
725.00 · Website	245.00	625.00	6,082.06	3,750.00	7,500.00
728.00 · Taxes	0.00	1,000.00	278.03	1,000.00	1,000.00
732.00 · Equipment	0.00	0.00	0.00	0.00	0.00
735.00 · Miscellaneous	0.00	8.00	164.95	49.00	100.00
602.07 · Constant Contact (inc. survey)	0.00	195.00	2,109.00	1,170.00	2,340.00
729.00 · Professional Dues	0.00	83.00	0.00	499.00	1,000.00
734.00 · Other Professional services	0.00	0.00	0.00	0.00	0.00
736.00 · Bad Dept Expense	0.00	0.00	0.00	0.00	0.00

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Accrual Basis

January 2021

	Jan 21	Budget	Aug '20 - Jan 21	YTD Budget	Annual Budget
737.00 · PRIA Products	0.00		0.00	0.00	0.00
738.00 · Professional Memberships					
738.01 · ESRA Membership	1,700.00	0.00	1,700.00	0.00	1,000.00
738.02 · ALTA Membership	0.00	0.00	460.00	460.00	460.00
Total 738.00 · Professional Memberships	1,700.00	0.00	2,160.00	460.00	1,460.00
739.00 · Ernst Scholarship Award	0.00	0.00	0.00	3,000.00	3,000.00
Total Administrative Expenses	18,680.07	18,184.75	103,318.80	97,637.50	192,175.00
Annual Conference Expenses					
452.00 · Speakers	0.00	0.00	0.00	500.00	500.00
453.00 · Hotel/Meeting Room	0.00		0.00	0.00	0.00
454.00 · Food & Beverage	0.00		0.00	0.00	0.00
455.00 · AV	0.00	0.00	0.00	100.00	100.00
456.00 · Postage/Mailing Services/Labels	0.00		835.81	0.00	0.00
457.00 · Phone/Fax	0.00	0.00	79.88	300.00	300.00
458.00 · Copies/Printing	0.00		17.28	0.00	0.00
459.00 · Supplies	0.00	0.00	0.00	100.00	100.00
461.00 · Badges/Ribbons	0.00		0.00	0.00	0.00
463.00 · Entertainment	0.00	0.00	0.00	500.00	500.00
464.00 · Recreational Events	0.00		0.00	0.00	0.00
467.00 · Plaques/Awards/Prizes/Gifts	0.00	0.00	1,479.15	900.00	900.00
468.00 · Signs	0.00		0.00	0.00	0.00
469.00 · Staff Expenses	0.00		0.00	0.00	0.00
470.00 · Transportation	0.00		0.00	0.00	0.00
471.00 · In-Kind Expenses	0.00		0.00	0.00	0.00
Total Annual Conference Expenses	0.00	0.00	2,412.12	2,400.00	2,400.00
Winter Symposium Expenses					
501.00 · Committee Activities	0.00		0.00	0.00	0.00
502.00 · Speakers	2,500.00	0.00	2,500.00	0.00	5,000.00
503.00 · Hotel/Meeting Room	0.00		0.00	0.00	0.00
504.00 · Food & beverage	0.00	0.00	0.00	0.00	0.00
505.00 · AV	0.00	0.00	1,250.00	0.00	5,000.00
506.00 · Postage/Mailing Services/Labels	0.00	0.00	0.00	0.00	900.00
507.00 · Phone/Fax	0.00	0.00	0.00	0.00	100.00
508.00 · Copies/Printing	0.00	0.00	0.00	0.00	0.00
509.00 · Supplies	45.25	0.00	45.25	0.00	0.00
511.00 · Badges/Ribbons	0.00	0.00	0.00	0.00	50.00
513.00 · Entertainment	0.00		0.00	0.00	0.00
514.00 · Recreational Events	0.00	0.00	0.00	0.00	0.00
517.00 · Plaques/Awards/Prizes/Gifts	24.44	2,500.00	24.44	2,500.00	2,500.00
518.00 · Signs	0.00	0.00	0.00	0.00	0.00
519.00 · Staff Expenses	0.00	0.00	0.00	0.00	0.00
522.00 · Conference Recording	0.00		0.00	0.00	0.00
523.00 · Transportation	0.00	0.00	0.00	0.00	0.00
524.00 · In-Kind Expenses	0.00	0.00	0.00	0.00	0.00
Total Winter Symposium Expenses	2,569.69	2,500.00	3,819.69	2,500.00	13,550.00
Board Activities					
Monthly Board Meetings					
551.00 · Conference Calls	9.14	63.00	158.23	374.00	750.00
554.00 · Food & Beverage	0.00		0.00	0.00	0.00
555.00 · AV	0.00		0.00	0.00	0.00
556.00 · Postage/Mailing Services/Labels	0.00		0.00	0.00	0.00
557.00 · Phone/Fax	0.00		0.00	0.00	0.00
558.00 · Copies/Printing	0.00		0.00	0.00	0.00
559.00 · Supplies	0.00		0.00	0.00	0.00
568.00 · Staff Expenses	0.00		0.00	0.00	0.00
Total Monthly Board Meetings	9.14	63.00	158.23	374.00	750.00
Board Planning Retreat Expenses					
416.00 · Committee Activities	0.00		0.00	0.00	0.00
417.00 · Speakers	0.00		0.00	0.00	0.00
418.00 · Hotel/Meeting Room	0.00		0.00	0.00	0.00
419.00 · Food & Beverage	0.00	0.00	0.00	0.00	5,500.00
420.00 · AV	0.00	0.00	0.00	0.00	1,200.00
421.00 · Postage/Mailing Services/Labels	0.00		0.00	0.00	0.00
422.00 · Phone/Fax	0.00		0.00	0.00	0.00
423.00 · Copies/Printing	0.00		0.00	0.00	0.00
424.00 · Staff Expenses	0.00	0.00	0.00	0.00	2,000.00
425.00 · Transportation	0.00		0.00	0.00	0.00
426.00 · Supplies	0.00		0.00	0.00	0.00
427.00 · Badges/Ribbons	0.00		0.00	0.00	0.00

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428.00 · In-kind Services	0.00	0.00	0.00	0.00	1,000.00
429.00 · Hotel Accommodations	0.00		0.00	0.00	0.00
Total Board Planning Retreat Expenses	0.00	0.00	0.00	0.00	9,700.00
Total Board Activities	9.14	63.00	158.23	374.00	10,450.00
Board's Discretionary					
676.00 · Travel	0.00	0.00	0.00	1,000.00	1,000.00
677.00 · Contingency	0.00		0.00	0.00	0.00
Total Board's Discretionary	0.00	0.00	0.00	1,000.00	1,000.00
Administration & Infrastructure					
Administrative Committee					
601.00 · Administration & Infrastructure	0.00		0.00	0.00	0.00
603.00 · Budget Committee	0.00		0.00	0.00	0.00
604.00 · Financial Oversight	0.00		0.00	0.00	0.00
612.00 · Nominating Committee	0.00		0.00	0.00	0.00
616.00 · Strategic Plan Oversight Comm.	0.00		0.00	0.00	0.00
622.00 · Bylaws Committee	0.00		0.00	0.00	0.00
Total Administrative Committee	0.00		0.00	0.00	0.00
Total Administration & Infrastructure	0.00		0.00	0.00	0.00
Membership Marketing Committee					
Membership Maintenance					
651.00 · Copies/Printing	0.00	0.00	204.96	250.00	250.00
652.00 · Phone/Fax	0.00		0.00	0.00	0.00
653.00 · Postage/Mailing Services/Labels	0.00	21.00	236.75	124.00	250.00
657.00 · Supplies/Collateral	0.00	8.00	0.00	49.00	100.00
Total Membership Maintenance	0.00	29.00	441.71	423.00	600.00
Membership Marketing					
602.01 · Copies/Printing	0.00	158.00	0.00	949.00	1,900.00
602.02 · Phone/Fax/Telemarketing	0.00	17.00	10.53	102.00	200.00
602.03 · Postage/Mailing Services/Labels	0.00	125.00	0.00	750.00	1,500.00
602.04 · Supplies	22.63	21.00	22.63	126.00	250.00
602.05 · Marketing Collateral	0.00	209.00	0.00	1,250.00	2,500.00
602.06 · Committee Travel	0.00		0.00	0.00	0.00
Membership Marketing - Other	0.00		0.00	0.00	0.00
Total Membership Marketing	22.63	530.00	33.16	3,177.00	6,350.00
Volunteer Coordination					
675.00 · Phone/Conference Calls	0.00		0.00	0.00	0.00
Total Volunteer Coordination	0.00		0.00	0.00	0.00
Speakers Bureau					
608.03 · Speakers Bureau Postage/Mailing	0.00		0.00	0.00	0.00
Total Speakers Bureau	0.00		0.00	0.00	0.00
Total Membership Marketing Committee	22.63	559.00	474.87	3,600.00	6,950.00
613.00 · Land Fraud Committee	0.00		0.00	0.00	0.00
605.00 · Records Access & Privacy Policy					
605.02 · Records Protection & Redaction	0.00		0.00	0.00	0.00
605.03 · Legislator Education Workgroup	0.00		0.00	0.00	0.00
605.00 · Records Access & Privacy Policy - Other	0.00		0.00	0.00	0.00
Total 605.00 · Records Access & Privacy Policy	0.00		0.00	0.00	0.00
Communications Committee					
670.01 · Phone/Conference Calls	0.00	42.00	9.83	252.00	500.00
670.02 · Copies/Printing	0.00		0.00	0.00	0.00
670.03 · Postage/Mailing	0.00		0.00	0.00	0.00
670.04 · Supplies	0.00		0.00	0.00	0.00
Total Communications Committee	0.00	42.00	9.83	252.00	500.00
Standards and Best Practices					
680.01 · Phone/Conference Calls	0.00	63.00	349.88	376.00	750.00
680.02 · Copies/Printing	0.00	9.00	0.00	50.00	100.00
680.03 · Postage/Mailing	0.00	9.00	0.00	50.00	100.00
680.04 · Supplies	0.00		0.00	0.00	0.00
685.00 · S&BP Special Projects	0.00	100.00	1,012.51	2,400.00	3,000.00

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	Jan 21	Budget	Aug '20 - Jan 21	YTD Budget	Annual Budget
Total Standards and Best Practices	0.00	181.00	1,362.39	2,876.00	3,950.00
Governance Committee					
690.01 · Phone/Conference Calls	0.00	25.00	93.42	150.00	300.00
690.02 · Copies/Printing	0.00		0.00	0.00	0.00
690.03 · Postage/Mailing	0.00		0.00	0.00	0.00
690.04 · Supplies	0.00		0.00	0.00	0.00
690.05 · Marketing/Branding	0.00	209.00	-2,500.00	1,250.00	2,500.00
Total Governance Committee	0.00	234.00	-2,406.58	1,400.00	2,800.00
Education Committee					
609.00 · Education Workgroup					
609.01 · Copies/Printing	0.00		0.00	0.00	0.00
609.02 · Phone/Fax.Conference Calls	0.00	21.00	30.96	124.00	250.00
609.03 · Product Development	0.00	249.00	0.00	1,494.00	2,988.00
609.04 · Webinar Provider Services	0.00	99.00	149.90	594.00	1,188.00
609.00 · Education Workgroup - Other	0.00		0.00	0.00	0.00
Total 609.00 · Education Workgroup	0.00	369.00	180.86	2,212.00	4,426.00
608.06 · Speakers Bureau-Travel	0.00		0.00	0.00	0.00
PRIA Local					
617.00 · PRIA Local Admin	650.00	834.00	4,250.00	5,000.00	10,000.00
617.01 · PRIA Local Conference Expense	0.00		0.00	0.00	0.00
617.03 · PRIA Local Printing/Copies	0.00	3.00	0.00	18.00	35.00
617.04 · PRIA Local Supplies/Misc	0.00		0.00	0.00	0.00
617.06 · PRIA Local Phone/Internet Srv.	75.00	71.00	450.00	426.00	850.00
617.07 · PRIA Local Shipping & Postage	0.00	2.00	0.00	12.00	25.00
617.08 · PRIA Local Website/eNewsletter	370.00	334.00	1,500.00	2,000.00	4,000.00
617.09 · PRIA Local Travel	0.00		0.00	0.00	0.00
Total PRIA Local	1,095.00	1,244.00	6,200.00	7,456.00	14,910.00
Total Education Committee	1,095.00	1,613.00	6,380.86	9,668.00	19,336.00
Total Expense	22,376.53	23,376.75	115,530.21	121,707.50	253,111.00
Net Income	10,446.31	1,531.25	176,772.66	71,872.50	-22,088.00